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# Mortgage Rates In Best Territory Since February

This week's mortgage rates are hard to compare to last week's. There are two simple reasons for this.

The **first** is the recent removal of the adverse market fee that artificially increased rates for refinance transactions starting late last summer (discussed in greater detail last week).

The **second** is the general strength in the bond market compared to last week. Mortgage rates are, after all, based on trading levels in the bond market where higher prices coincide with lower yields/rates. This is why mortgage rates and certain bond yields tend to correlate so well.

The 10yr Treasury yield is the perennial benchmark for mortgage rates. Even though the correlation occasionally breaks down completely, it still does a great job of capturing momentum shifts for the overall bond market.

Recent momentum has been almost exclusively toward **lower** rates/yields. In the short term, bonds benefited this week from their European counterparts as the European Central Bank maintained its rate-friendly stance. Germany's 10yr yield is the closest thing we have to a hypothetical "EU 10yr yield."

### National Average Mortgage Rates



	Rate	Change	Points	
Mortgage News Daily				
30 Yr. Fixed	7.28%	-0.09	0.00	
15 Yr. Fixed	6.75%	-0.07	0.00	
30 Yr. FHA	6.70%	-0.12	0.00	
30 Yr. Jumbo	7.48%	-0.07	0.00	
5/1 ARM	7.35%	-0.07	0.00	
Freddie Mac				
30 Yr. Fixed	7.22%	-0.22	0.00	
15 Yr. Fixed	6.47%	-0.29	0.00	
Rates as of: 5/3				

#### Market Data

	Price / Yield	Change
MBS UMBS 6.0	100.09	+0.31
MBS GNMA 6.0	101.03	+0.29
10 YR Treasury	4.5138	-0.0657
30 YR Treasury	4.6711	-0.0579

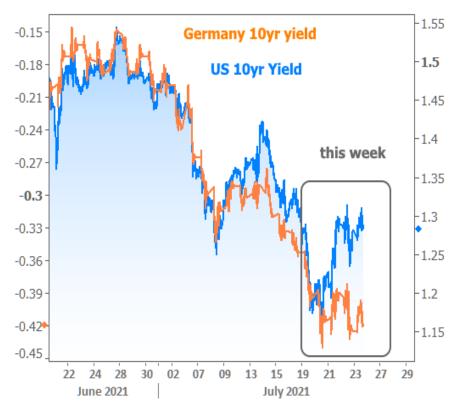
Pricing as of: 5/3 5:04PM EST

## **Recent Housing Data**

		Value	Change
Mortgage Apps	Apr 24	196.7	-2.67%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%
Builder Confidence	Mar	51	+6.25%

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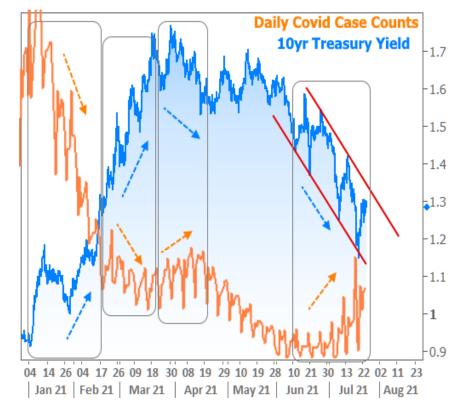
Based on the chart above, US rates weren't solely relying on European influence. Volatility in the **stock market** helps explain the divergence as traders moved away from risk early this week and back in the other direction as the week progressed.



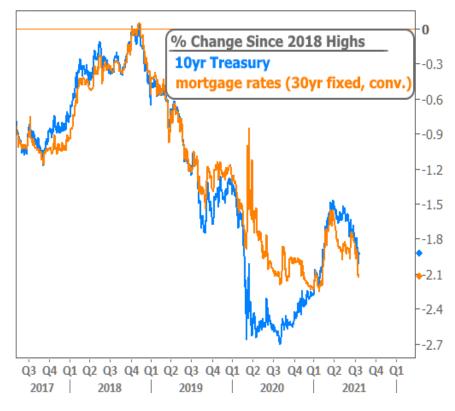
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Much of the risk aversion is predicated on **fear and uncertainty** surrounding rising covid case counts, especially as they concern the delta variant of the virus. Investors conclude that, as long as that uncertainty persists, the Fed won't be in a position to start winding down its rate-friendly bond buying program, nor will the economy be firing on as many cylinders as it otherwise might.

These are the core reasons that noticeable shifts in case counts have produced a reliable reaction in rates/yields. In the **simplest terms: more covid = lower rates** and less covid = higher rates, all other things being equal.



How have mortgage rates fared relative to Treasury yields? Fairly well! In fact, mortgages are much **closer to all-time lows** than Treasury yields. Either way, you'd have to go back to February to see anything lower.



If the bond market paid attention to the European Central Bank this week, then next week is at least as important with the Federal Reserve releasing its latest policy statement on Wednesday afternoon.

The Fed is **not yet** in a position to make any substantive changes to current policy. Nonetheless, investors will be paying careful attention to the verbiage of the announcement (as well as the press conference with Fed Chair Powell) for clues as to how and when policies may change in the future.

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#### **Recent Economic Data**

Date	Event	Actual	Forecast	Prior
Monday, J	Monday, Jul 19			
10:00AM	Jul NAHB housing market indx	80	82	81
Tuesday, Jul 20				
8:30AM	Jun Build permits: change mm (%)	-5.1		-2.9
8:30AM	Jun Housing starts number mm (ml)	1.643	1.590	1.572
8:30AM	Jun Building permits: number (ml)	1.598	1.700	1.683
8:30AM	Jun House starts mm: change (%)	6.3		2.1
Wednesday, Jul 21				
7:00AM	w/e MBA Purchase Index	255.8		273.3
7:00AM	w/e MBA Refi Index	3267.6		3361.5
1:00PM	20yr Treasury Auction			
Thursday, Jul 22				

### **Event Importance:**

No Stars = Insignificant

☆ Low

Moderate

mportant

Yery Important

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8:30AM       w/e Jobless Claims (k)       419       375       368         10:00AM       Jun Existing home sales (ml)       5.86       5.90       5.78         10:00AM       Jun Exist. home sales % chg (%)       +1.4       -1.2         10:00AM       Jun Leading index chg mm (%)       +0.7       0.9       1.2         Friday, Jul 23         9:45AM       Jul Markit Composite PMI       59.7       63.7         9:45AM       Jul Markit Services PMI       59.8       64.8       64.6         9:45AM       Jul Markit Manuf. PMI       63.1       62.0       62.1         Monday, Jul 26         10:00AM       Jun New Home Sales (ml)       0.676       0.800       0.724         10:00AM       Jun New Home Sales (%)       60       0.00       0.724         10:00AM       Jun New Home Sales (%)       60       0.00       0.724         10:00AM       Jun Durable goods (%)       0.8       2.1       3.2         9:00AM       May Monthly Home Price yy (%)       18.0       15.7         9:00AM       May Monthly Home Price mm (%)       1.7       1.8         9:00AM       May CaseShiller 20 yy (%)       17.0       16.4       14.9         1	Date	Event	Actual	Forecast	Prior
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8:30AM       Jun Core PCE Inflation (y/y) (%)       3.5       3.7       3.4         9:45AM       Jul Chicago PMI       73.4       64.6       66.1	1:00PM	7-Yr Note Auction (bl)	62		
9:45AM Jul Chicago PMI 73.4 64.6 66.1	Friday, Jul 30				
	8:30AM	Jun Core PCE Inflation (y/y) (%)	3.5	3.7	3.4
10:00AM Jul Consumer Sentiment (ip) 81.2 80.8 80.8	9:45AM	Jul Chicago PMI	73.4	64.6	66.1
	10:00AM	Jul Consumer Sentiment (ip)	81.2	80.8	80.8

## Fast, Responsive and Solution Oriented

With a combined 30 years experience in real estate brokerage and mortgage finance my background I understand the meaning of "Time is of the essence" from both the REALTORS point of view as well as the consumer. Being accessible and consistent in my processes helps me set proper expectations and effective communication to lead to smooth successful closings. I enjoy working with agents on complex transactions to help get the deal done putting my client's needs above my own. Helping 1st time home buyers through education, credit score help, assistance programs to enable a family to buy a home they never thought they could own is my true passion in this business..

**Charles Galati** 

