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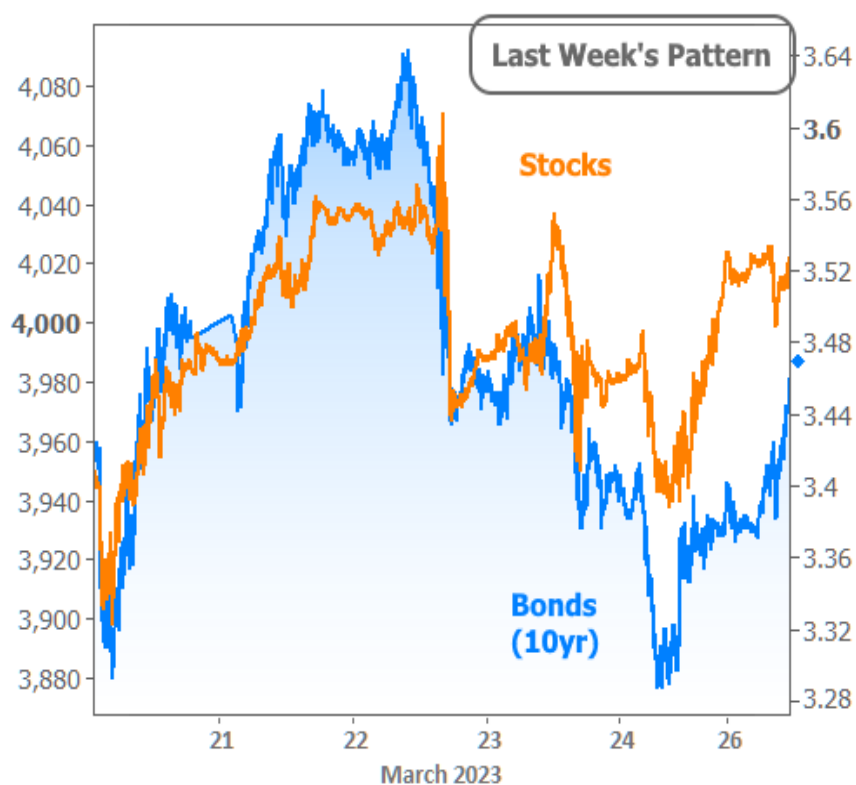
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Calmer Markets; Are Home Prices Already Done Falling?

The bond market moved far less over the entire week than it did during a single day last week. Not only was volatility much lighter, but the trading patterns changed as well.

At the onset of the recent panic in the banking sector, stocks and bonds shifted into risk aversion mode. Scary news pushed money out of stocks and into bonds. Promising developments did the opposite. This results in stock prices and bond yields moving with a high degree of correlation (because bond yields move lower when bonds increase in value).



Incidentally, there's your "big day" on March 22nd, when 10yr yields traversed a range between 3.64 and 3.43. Fast forward to the current week (where 10yr yields spent most of their time between 3.54 and 3.58) and there are no signs of that type of correlation.

National Average Mortgage Rates



| | Rate | Change | Points |
|----------------------------|-------|--------|--------|
| Mortgage News Daily | | | |
| 30 Yr. Fixed | 7.09% | +0.07 | 0.00 |
| 15 Yr. Fixed | 6.56% | +0.03 | 0.00 |
| 30 Yr. FHA | 6.62% | +0.07 | 0.00 |
| 30 Yr. Jumbo | 7.35% | +0.04 | 0.00 |
| 5/1 ARM | 7.30% | +0.06 | 0.00 |

Freddie Mac

| | | | |
|--------------|-------|-------|------|
| 30 Yr. Fixed | 7.02% | -0.42 | 0.00 |
| 15 Yr. Fixed | 6.28% | -0.48 | 0.00 |

Rates as of: 5/17

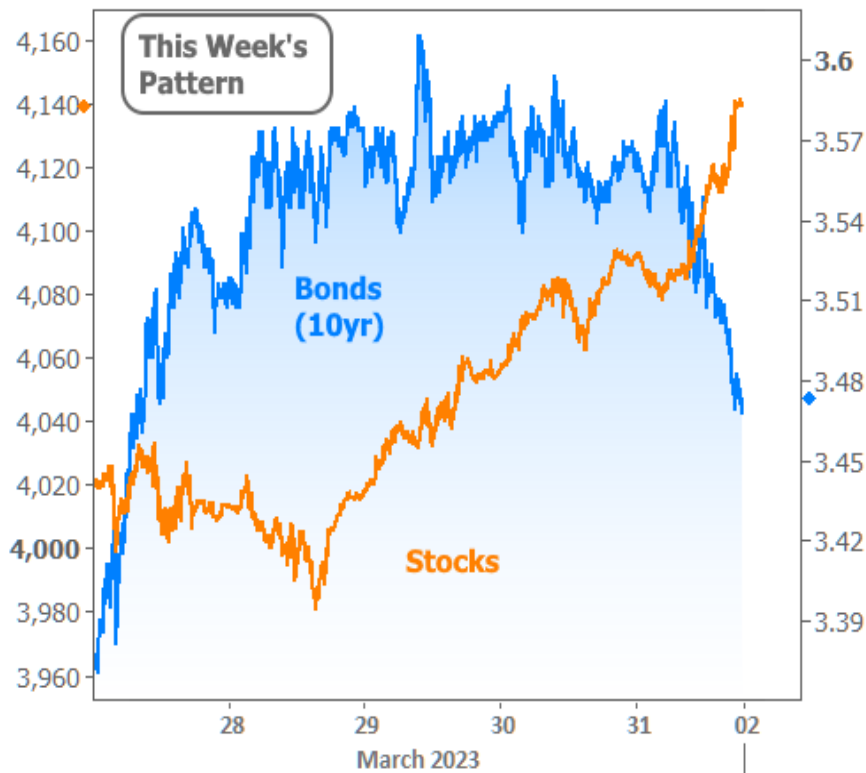
Market Data

| | Price / Yield | Change |
|----------------|---------------|---------|
| MBS UMBS 6.0 | 100.40 | -0.15 |
| MBS GNMA 6.0 | 100.78 | +0.04 |
| 10 YR Treasury | 4.4223 | +0.0454 |
| 30 YR Treasury | 4.5610 | +0.0549 |

Pricing as of: 5/17 5:59PM EST

Recent Housing Data

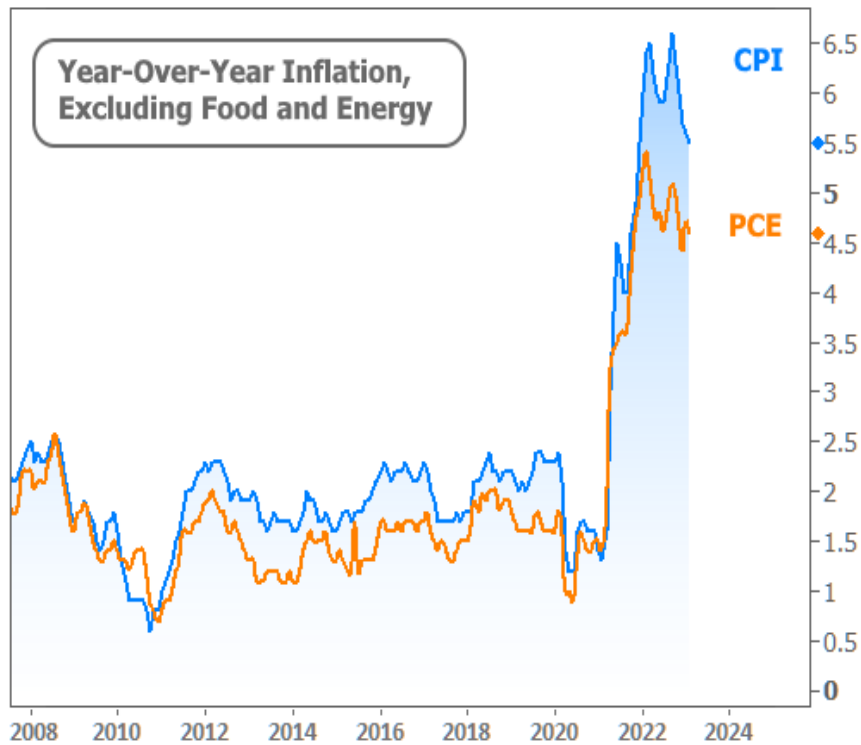
| | | Value | Change |
|---------------------|--------|-------|---------|
| Mortgage Apps | May 15 | 198.1 | +0.51% |
| Building Permits | Mar | 1.46M | -3.95% |
| Housing Starts | Mar | 1.32M | -13.15% |
| New Home Sales | Mar | 693K | +4.68% |
| Pending Home Sales | Feb | 75.6 | +1.75% |
| Existing Home Sales | Feb | 3.97M | -0.75% |
| Builder Confidence | Mar | 51 | +6.25% |



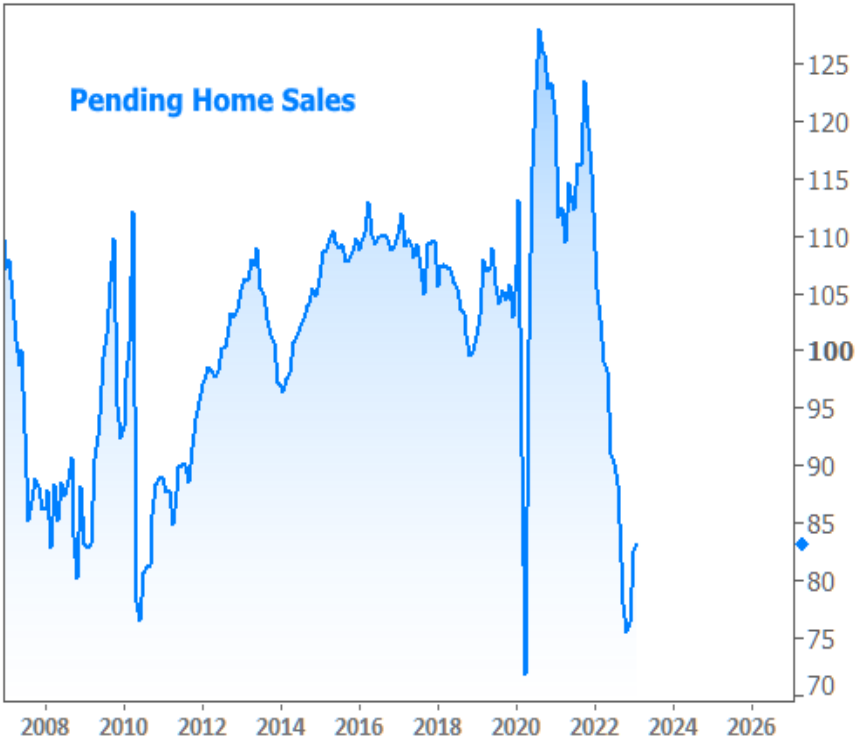
There is largely due to the market finally beginning to calm down and move on from the hypervigilant assessment of banking sector risks. To be clear, this doesn't mean those concerns are gone, simply that this week didn't see the same sort of volatility or deterioration in banking sector sentiment. The following chart shows the percent change in regional bank stocks compared to the S&P. It shows the broader stock market beginning to heal as soon as bank stocks stopped plummeting.



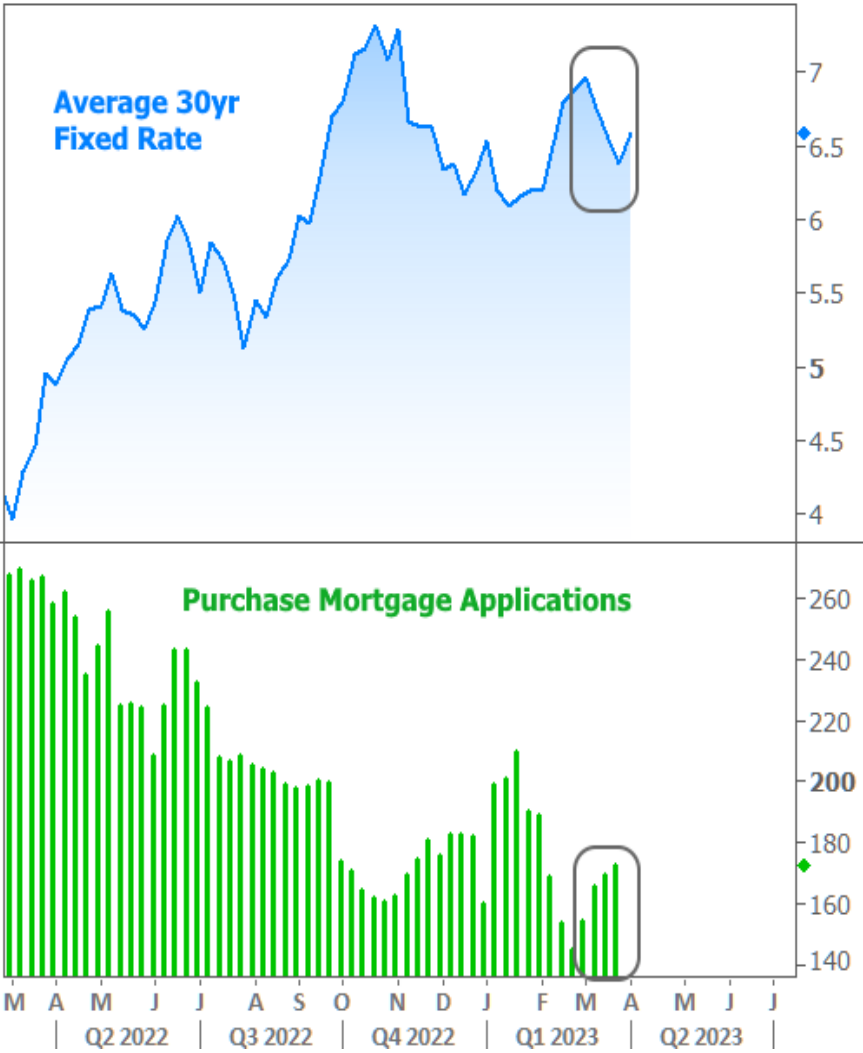
If bank drama continues to fade, the market will increasingly focus on the economic implications, not only of a more cautious banking sector, but also of the high interest rates that are already in place. Those forces combined should put downward pressure on inflation--something that is already showing up in the data, as seen in this week's release of the PCE Price Index falling a tenth of a percent at the "core" level (i.e. excluding food and energy). Along with its more timely counterpart, CPI, both of the two main inflation indices are telling a similar story.



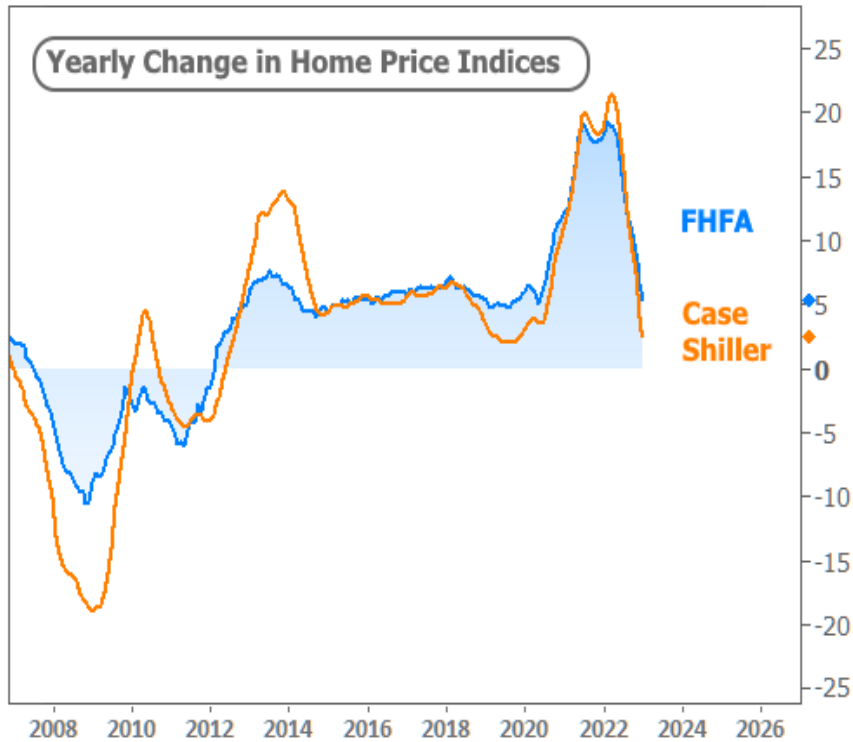
This week's other economic data may not have had an impact on the market, but it's nonetheless relevant to the housing outlook. Pending Home Sales numbers are still historically low, but have risen on each of the past 3 months. That's a big victory for this week's report (which covered the month of February) due to the fast jump in rates seen last month.



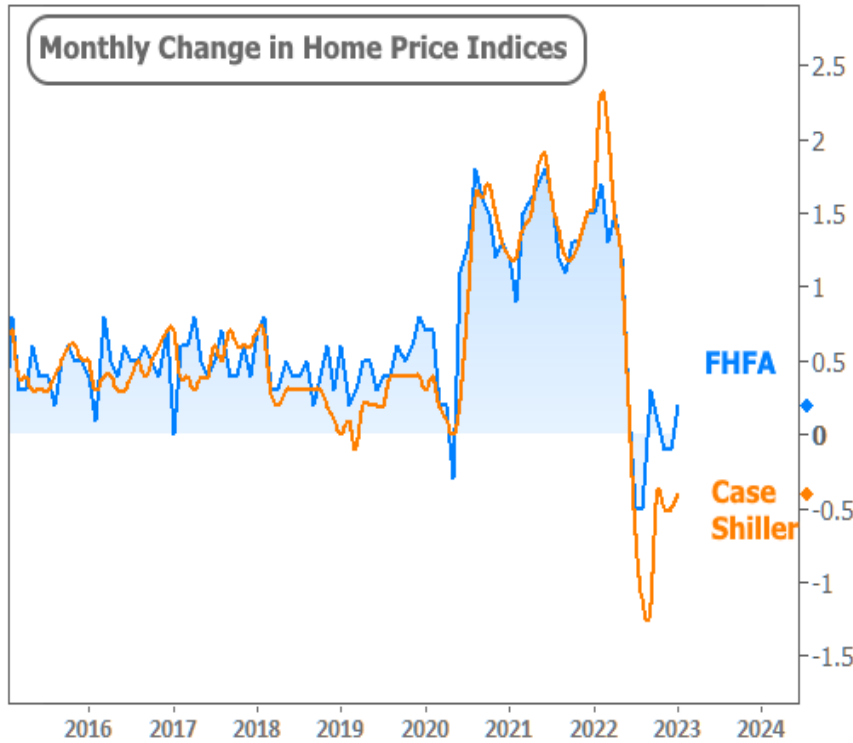
Weekly purchase applications, as reported by the Mortgage Bankers Association, confirm that buyers are paying attention to rates. The rate recovery in March has coincided with a recovery in purchase apps.



But the most notable and most confusing housing data released this week would be the duo of major home price indices from the FHFA and S&P Case Shiller. Both indices show prices in apparent freefall when examined in year-over-year terms.

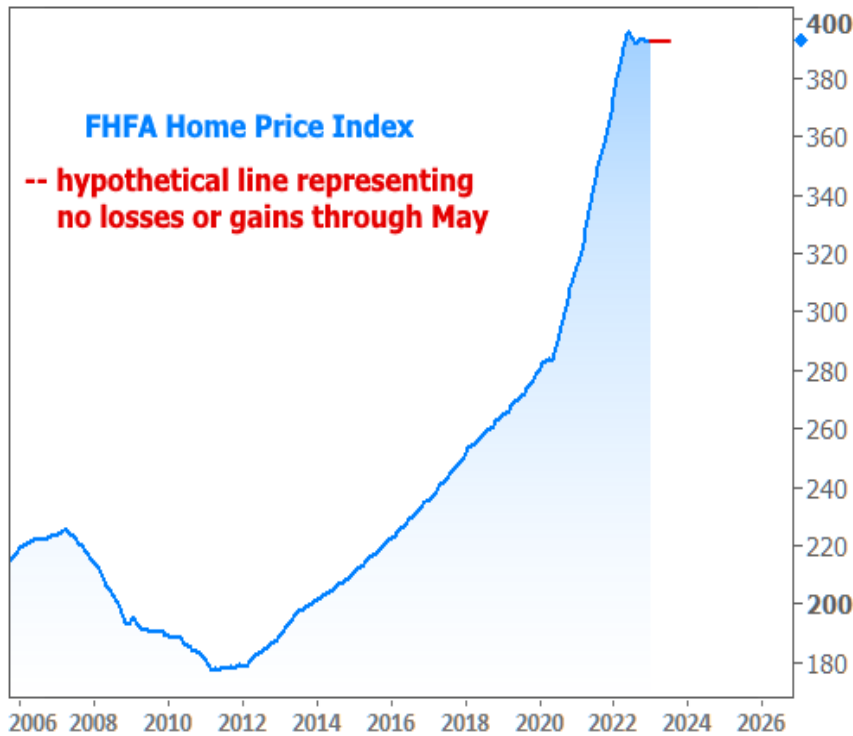


Month-over-month numbers tell a different story. In fact, the broader FHFA index actually moved back into positive territory in January. Case Shiller was down 0.4% but at least that's a slower pace of losses compared to the previous month. And both are well above their moments of steepest declines seen late last year.



Does this mean home prices are done falling? Yes, actually, if you ask FHFA and base the answer on the current data. A big spike in rates or an unexpected economic shock could change the outlook. All we can truly conclude from the current data is that prices are showing a good level of resilience at this stage whereas such resilience was nowhere to be found the last time monthly home prices surged into negative territory.

On a side note, keep in mind that the year-over-year indices may soon turn negative even if prices don't lose any more ground. Reason being: the price index peaked in May/June of last year and leveled off at slightly lower levels shortly thereafter. Prices would need to move up by roughly half a percent by May to avoid turning negative. Even if prices flat-lined here and didn't move higher, here's what that would look like on a chart.



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Recent Economic Data

| Date | Event | Actual | Forecast | Prior |
|-------------------|---|--------|----------|-------|
| Monday, Mar 27 | | | | |
| 1:00PM | 2-Yr Note Auction (bl) | 42 | | |
| Tuesday, Mar 28 | | | | |
| 9:00AM | Jan Case Shiller Home Prices-20 y/y (%) | 2.5 | 2.5 | 4.6 |
| 9:00AM | Jan CaseShiller Home Prices m/m (%) | -0.4 | -0.5 | -0.5 |
| 9:00AM | Jan FHFA Home Price Index m/m (%) | 0.2 | | -0.1 |
| 9:00AM | Jan FHFA Home Prices y/y (%) | 5.3 | | 6.6 |
| 10:00AM | Mar Consumer confidence | 104.2 | 101.0 | 102.9 |
| 1:00PM | 5-Yr Note Auction (bl) | 43 | | |
| Wednesday, Mar 29 | | | | |
| 10:00AM | Feb Pending Sales Index | 83.2 | | 82.5 |

Event Importance:

- No Stars = Insignificant
- ☆ Low
- ★ Moderate
- ★★ Important
- ★★★★ Very Important

| Date | Event | Actual | Forecast | Prior |
|--------------------------|----------------------------------|--------|----------|--------|
| 10:00AM | Feb Pending Home Sales (%) | 0.8 | -2.3 | 8.1 |
| 1:00PM | 7-Yr Note Auction (bl) | 35 | | |
| Thursday, Mar 30 | | | | |
| 8:30AM | Q4 GDP Final (%) | 2.6 | 2.7 | 2.7 |
| 8:30AM | w/e Jobless Claims (k) | 198 | 196 | 191 |
| Friday, Mar 31 | | | | |
| 8:30AM | Feb Core PCE Inflation (y/y) (%) | 4.6 | 4.7 | 4.7 |
| 9:45AM | Mar Chicago PMI | 43.8 | 43.4 | 43.6 |
| 10:00AM | Mar Sentiment: 1y Inflation (%) | 3.6 | | 3.8 |
| 10:00AM | Mar Sentiment: 5y Inflation (%) | 2.9 | | 2.8 |
| 10:00AM | Mar Consumer Sentiment (ip) | 62.0 | 63.2 | 63.4 |
| Monday, Apr 03 | | | | |
| 10:00AM | Mar ISM Manufacturing PMI | 46.3 | 47.5 | 47.7 |
| 10:00AM | Feb Construction spending (%) | -0.1 | 0.0 | -0.1 |
| Tuesday, Apr 04 | | | | |
| 10:00AM | Feb Factory orders mm (%) | -0.7 | -0.5 | -1.6 |
| Wednesday, Apr 05 | | | | |
| 7:00AM | w/e MBA Purchase Index | 166.6 | | 172.7 |
| 7:00AM | w/e MBA Refi Index | 477.2 | | 504.4 |
| 8:15AM | Mar ADP jobs (k) | 145 | 200 | 242 |
| 10:00AM | Mar ISM Biz Activity | 55.4 | | 56.3 |
| 10:00AM | Mar ISM N-Mfg PMI | 51.2 | 54.5 | 55.1 |
| Thursday, Apr 06 | | | | |
| 7:30AM | Mar Challenger layoffs (k) | 89.703 | | 77.770 |
| 8:30AM | w/e Jobless Claims (k) | 228 | 200 | 198 |
| Friday, Apr 07 | | | | |
| 8:30AM | Mar Non-farm payrolls (k) | 236 | 239 | 311 |
| 8:30AM | Mar Average workweek hrs (hr) | 34.4 | 34.5 | 34.5 |
| 8:30AM | Mar Unemployment rate mm (%) | 3.5 | 3.6 | 3.6 |
| 8:30AM | Mar Average earnings mm (%) | 0.3 | 0.3 | 0.2 |

About Your Los Angeles Mortgage Broker

Shannon's expertise in residential mortgage lending spans more than 20 years. Beginning on the ground floor of the wholesale side of lending, Shannon subsequently succeeded as a loan officer, account manager, and account executive while working for one of the nation's largest mortgage lenders. In contrast to those who chose to leave the mortgage industry when the Los Angeles housing market began to spiral in 2008; Shannon's passion for helping others to become homeowners remained firmly intact. In fact the changes in the market and new lending laws made her want to help homebuyers to navigate the new rules of real estate lending more than ever. As such, she chose to transition to the retail side of real estate financing in effort to work closer with families, veterans, and those who had previous financial hardships to achieve their goals of home ownership. As a homeowner and real estate investor, Shannon's personal experience in obtaining mortgage loans for her own purchases is extensive. She has bought and sold multiple properties and continues to invest in real estate throughout Los Angeles County. Shannon's specialization and breadth of experience in real estate purchase loans enables her to offer standard/conventional loans, government loans, hard money loans, and specialty/portfolio products.

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