**Shannon Christenot**
Mortgage Broker Los Angeles CA, HomePlus Mortgage
NMLS 278136 Cal BRE 01848925
700 Flower St #1000 Los Angeles, CA 90017

Office: (818) 601-2231
shannon@shannonchristenot.com
View My Website

# Mortgage Rates Jumped Over 7% This Week, Even if You Heard They Were 6.71%

Mortgage rates have been hovering in the high 6's for weeks, but they broke above 7% on Thursday. At the same time, multiple news outlets reported a 30yr fixed rate of 6.71%. Who's lying?

While the 6.71% news may be prolific, it is all traced back to one source: Freddie Mac's weekly rate survey. This is the longest-standing mortgage rate index in the US and the most widely cited. It does a great job of capturing general levels over the long run, but it doesn't necessarily line up with the reality in the trenches on any given day.

Here's the reality: 6.71% implies widespread availability of 6.625% and 6.75% (rates are most frequently offered in .125% increments, and 6.71% is an average). You could certainly get a rate of 6.625% if your scenario, credit, and down-payment were ideal, but at the average lender, you'd be paying a bit more upfront.

In other words, you'd be paying "points" in some form or another. Freddie's survey used to collect information on points. It no longer does. That means a loan at 6.625% with 1 point is counted the same as a loan at 6.625% and no points. But those two loans are not the same. In fact, a point is worth roughly 0.50% in rate! So the "no point" equivalent of 6.625% is actually 7.125%.

The other complicating factor is that Freddie reports the average rate over the preceding 5 business days. In this week's case, rates were in the process of jumping on Thursday--a day that won't be reflected in Freddie's numbers until next week.

With all that in mind, it's less of a surprise to consider that MND's rate index (which accounts for points) jumped back over 7% on Thursday and has been running slightly higher in general.

## National Average Mortgage Rates

| Mortgage News Daily | Rate | Change | Points |
|---|---|---|---|
| 30YR Fixed | 7.27% | -0.02 | 0.00 |
| 15YR Fixed | 6.92% | -0.03 | 0.00 |
| 30YR FHA | 6.90% | -0.01 | 0.00 |
| 30YR Jumbo | 7.55% | 0.00 | 0.00 |
| 7/6 SOFR | 6.78% | -0.10 | 0.00 |
| 30YR VA | 6.91% | -0.01 | 0.00 |

Rates as of: 10/30

## MBS and Treasury

| | Price / Yield | Change |
|---|---|---|
| MBS UMBS 6.0 | 99.81 | -0.02 |
| 10 YR Treasury | 4.9299 | +0.0084 |
| 30 YR Treasury | 5.3082 | +0.0081 |

Pricing as of: 10/30 5:59PM EST

## Recent Housing Data

| | | Value | Change |
|---|---|---|---|
| Mortgage Apps | Oct 21 | 195 | +3.39% |
| Building Permits | Sep | 1.4M | +0.43% |
| Housing Starts | Sep | 1.22M | -4.24% |
| New Home Sales | Sep | 676K | -1.17% |
| Pending Home Sales | Aug | 71.2 | 0% |
| Existing Home Sales | Oct | 3.99M | +0.25% |
| Builder Confidence | Oct | 29 | -9.38% |

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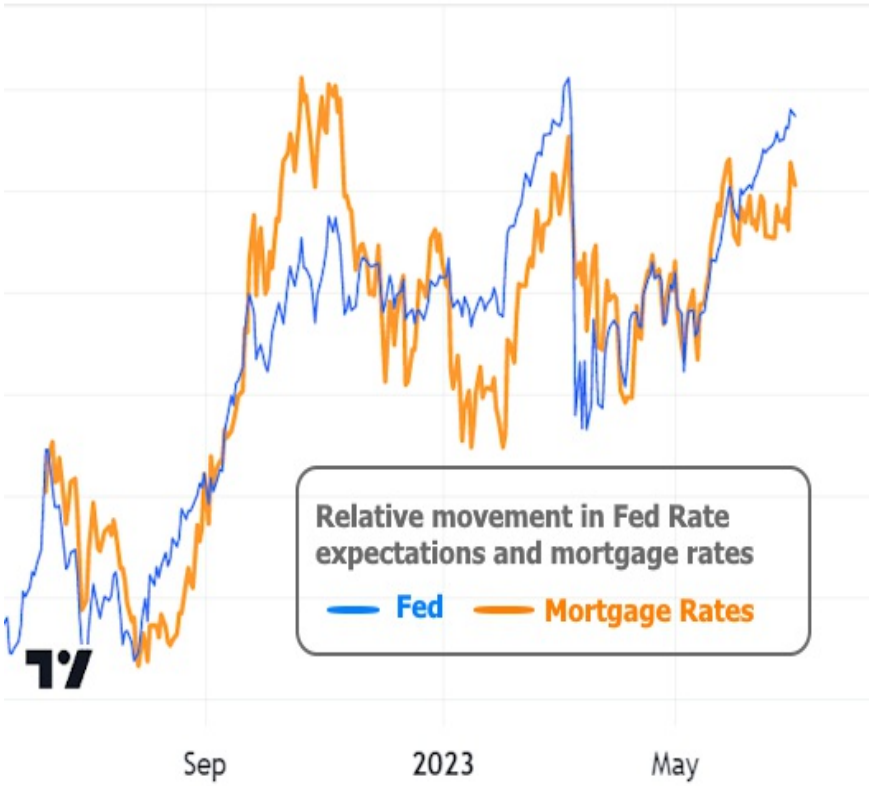
Thursday's jump was driven by data. Both GDP and Jobless Claims data turned out to be stronger than expected. Strong data tends to push rates higher--especially at present when market participants know that economic resilience means a resumption of rate hikes from the Fed. The Fed doesn't set mortgage rates directly, but expectations for future hikes correlate with mortgage rate movement.




And here's a closer look at how Fed rate expectations evolved this week:

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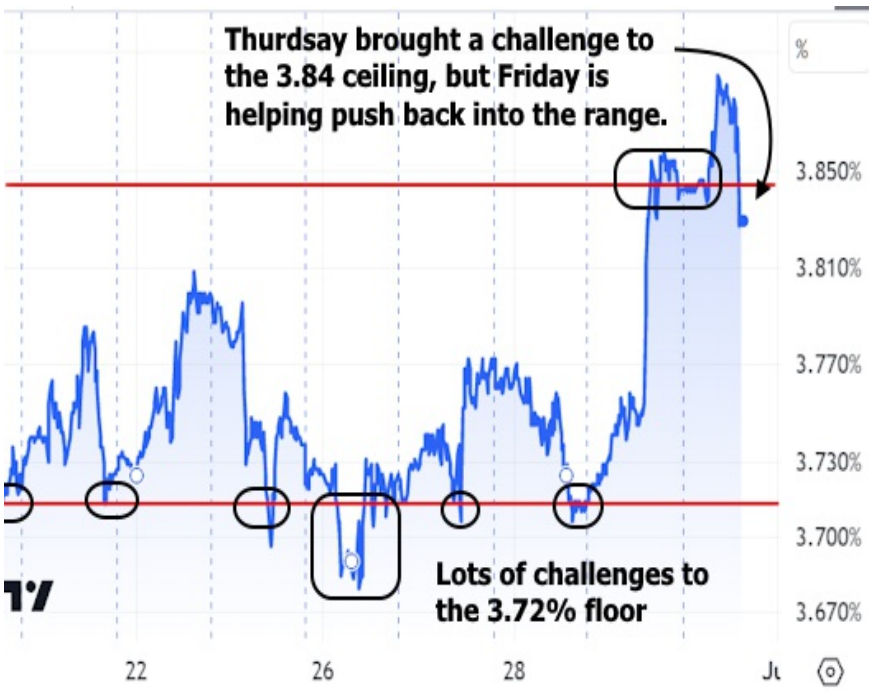
We can get more perspective on recent rate movement by examining 10yr Treasury yields, which tend to move much like mortgage rates. Last week, we examined a 10yr yield range between 3.72 and 3.84%. This has been a mostly boring sideways grind as the market waits for data like Thursday's. Interestingly enough, Thursday just barely resulted in a challenge to the ceiling, and yields were back in the range by Friday.

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What's the significance? It simply speaks the indecision that continues plaguing the rate market. This range is a drop in the bigger picture bucket. It will take much bigger moves driven by much more data to create meaningful change in the rate landscape.

In this week's housing-related data, home prices defied expectations with FHFA's index rising 0.7% in April. Case Shiller's index was expected to fall 2.6%, but fell only 1.7% over the same time (it is more volatile than FHFA).

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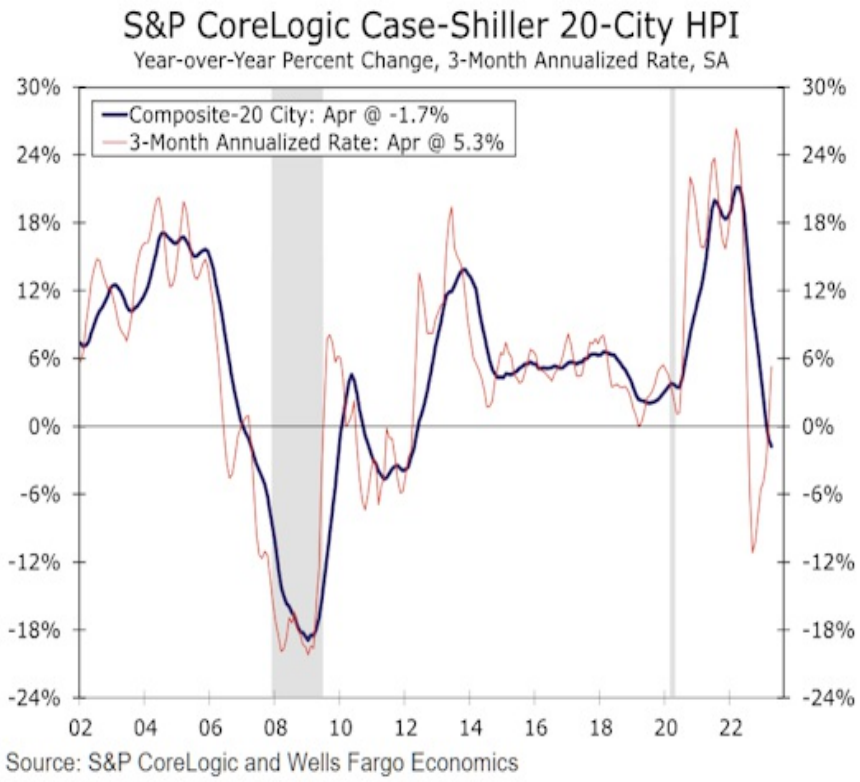


New Home Sales came in much higher than expected, and have generally been the saving grace for home sales data as high rates keep homeowners reluctant to give up the low rates on their existing homes.

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## Recent Economic Data

## Event Importance:

No Stars = Insignificant
☆ Low

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| Date | Event | Actual | Forecast | Prior |
|---|---|---|---|---|
| **Tuesday, Jun 27** | | | | |
| 8:30AM | May Durable goods (%) | 1.7% | -1% | 1.2% |
| 9:00AM | Apr FHFA Home Price Index m/m (%) | 0.7% | 0.3% | 0.5% |
| 9:00AM | Apr FHFA Home Prices y/y (%) | 3.1% | 3.1% | 3.7% |
| 9:00AM | Apr Case Shiller Home Prices-20 y/y (%) | -1.7% | -2.6% | -1.1% |
| 10:00AM | Jun Consumer Confidence (%) | 109.7 | 104 | 102.5 |
| 10:00AM | May New Home Sales (ml) | 0.763M | 0.675M | 0.68M |
| **Thursday, Jun 29** | | | | |
| 8:30AM | Jun/24 Jobless Claims (k) | 239K | 265K | 265K |
| 8:30AM | Q1 GDP sales Final (%) | 4.2% | 3.5% | 1.1% |
| 10:00AM | May Pending Home Sales (%) | -2.7% | -0.5% | -0.4% |
| **Friday, Jun 30** | | | | |
| 8:30AM | May Core PCE Inflation (y/y) (%) | 4.6% | 4.7% | 4.7% |
| 8:30AM | May Core PCE (m/m) (%) | 0.3% | 0.3% | 0.4% |
| 9:45AM | Jun Chicago PMI | 41.5 | 44 | 40.4 |
| 10:00AM | Jun Consumer Sentiment (ip) | 64.4 | 63.9 | 59.2 |
| 10:00AM | Jun Sentiment: 1y Inflation (%) | 3.3% | | 4.2% |
| 10:00AM | Jun Sentiment: 5y Inflation (%) | 3% | | 3.1% |
| 10:00AM | Jun U Mich conditions | 69 | 68 | 64.9 |
| **Monday, Jul 03** | | | | |
| 10:00AM | Jun ISM Manufacturing PMI | 46 | 47 | 46.9 |
| **Wednesday, Jul 05** | | | | |
| 2:00PM | FOMC Minutes | | | |
| **Thursday, Jul 06** | | | | |
| 7:00AM | Jun/30 MBA Refi Index | 421.3 | | 439.2 |
| 7:00AM | Jun/30 MBA Purchase Index | 162.4 | | 170.3 |
| 8:15AM | Jun ADP jobs (k) | 497K | 228K | 267K |
| 8:30AM | Jul/01 Jobless Claims (k) | 248K | 245K | 236K |
| 9:45AM | Jun S&P Global Services PMI | 54.4 | 54.1 | 54.9 |
| 10:00AM | Jun ISM N-Mfg PMI | 53.9 | 51 | 50.3 |
| 10:00AM | May USA JOLTS Job Openings | 9.8M | 9.935M | 10.32M |
| **Friday, Jul 07** | | | | |
| 8:30AM | Jun Unemployment rate mm (%) | 3.6% | 3.6% | 3.7% |
| 8:30AM | Jun Average earnings mm (%) | 0.4% | 0.3% | 0.4% |

☆ Moderate
☆☆ Important
★★ Very Important

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## About Your Los Angeles Mortgage Broker

Shannon's expertise in residential mortgage lending spans more than 20 years. Beginning on the ground floor of the wholesale side of lending, Shannon subsequently succeeded as a loan officer, account manager, and account executive while working for one of the nation's largest mortgage lenders. In contrast to those who chose to leave the mortgage industry when the Los Angeles housing market began to spiral in 2008; Shannon's passion for helping others to become homeowners remained firmly intact. In fact the changes in the market and new lending laws made her want to help homebuyers to navigate the new rules of real estate lending more than ever. As such, she chose to transition to the retail side of real estate financing in effort to work closer with families, veterans, and those who had previous financial hardships to achieve their goals of home ownership. As a homeowner and real estate investor, Shannon's personal experience in obtaining mortgage loans for her own purchases is extensive. She has bought and sold multiple properties and continues to invest in real estate throughout Los Angeles County. Shannon's specialization and breadth of experience in real estate purchase loans enables her to offer standard/conventional loans, government loans, hard money loans, and specialty/portfolio products.

**Shannon Christenot**

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